

Message Text

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PAGE 01 MANILA 10095 160321Z
ACTION EA-12

INFO OCT-01 EB-08 ISO-00 /021 W
-----090953 160325Z /21
R 160306Z JUN 78
FM AMEMBASSY MANILA
TO USDOC WASHDC PRIORITY
INFO SECSTATE WASHDC 7237

UNCLAS MANILA 10095

USDOC FOR MAJOR PROJECT DIVISION

E.O. 11652: N/A
TAGS: BENC, RP
SUBJECT: MAJOR PROJECT: MANILA PAPER MILL

REF: A. STATE 147033, B. MANILA 2977

1. SUMMARY: MEL CONJUGACION OF BROWN AND ROOTE OFFICE IN SINGAPORE HAD DISCUSSED MANILA PAPER MILLS PROJECT WITH EMBASSY. WE SUGGEST ATLANTIC, GULF AND PACIFIC (AG & P) AND CONSTRUCTION AND DEVELOPMENT CORPORATION OF THE PHILIPPINES (CDCP) AS TWO POTENTIAL JOINT VENTURE PARTNERS. FOLLOWING IS UPDATED INFORMATION ON PROJECT. END SUMMARY.

2. PROJECT DESCRIPTION: PULP MILL DESIGNED TO PRODUCE 400 BONE DRY METRIC TONS PER DAY OF FULLY BLEACHED (50 PCT OF TOTAL PRODUCTION) AND UNBLEACHED (50 PCT) KRAFT PULP FROM LOCAL TROPICAL HARDWOOD CHIPS. ABOUT 30 PCT OF ANNUAL PRODUCTS WILL BE PRODUCED FROM WASTEWOOD AND ABOUT 70 PCT FROM ROUNDWOOD.

3. CONTACT:

- ENGR. ELISEO SINGSON
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- VICE-PRESIDENT FOR OPERATIONS
- MANILA PAPER MILLS
- ERMITA CENTER BLDG. (10TH FLOOR)
- ROXAS BLVD., METRO MANILA
- REPUBLIC OF THE PHILIPPINES
- TEL. NO. 50-96-81
- TELEX 7372 UGEPH

- CABLE: PAPEL MANILA

4. STATUS UPDATE: ACTIVITY ON THE PROJECT HAS
ACCELERATED LATELY. EMBASSY COULD NOT GET COMPLETE LIST
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OF INVITED FIRMS, BUT PROPOSALS HAVE BEEN RECEIVED FROM
COMBUSTION ENGINEERING (SWEDEN), LURGI (GERMANY), HE SIMON
(FRANCE), SUND/FLAKT (GERMANY), EKONO (FINLAND), AND
VOEST-ALPINE/SULZER/ESCHER WYSS CONSORTIUM. EMBASSY WAS
INFORMED THAT MANILA PAPER WAS CONTACTED BY TED VAN
DER ELS OF RUST ENGINE BUT HAS NOT RECEIVED PROPOSAL
AS OF JUNE 15. AMONG LOCAL FIRMS, IT SEEMS THAT ONLY
GEMCO MACHINERY HAS A FOREIGN PARTNER, GADELIUS KK OF
TOKYO. INMACS, INC. SUBMITTED A PROPOSAL FOR MACHINERY
AND EQUIPMENT WHILE ENGINEERING EQUIPMENT, INC. (EEI)
SUBMITTED ONE FOR ELECTRICAL WORKS.

5. GUIDELINES AND SCHEDULE: MANILA PAPER MILL PREFERENCES
PACKAGE PROPOSALS, AS INDICATED BY THE FOLLOWING CHECKLIST
FOR PROPOSALS AND QUOTATIONS WHICH MUST BE SUBMITTED NOT
LATER THAN JULY 15:

- A. EQUIPMENT AND MACHINERY SUPPLY
 - B. DETAILED ENGINEERING
 - C. FINANCIAL PACKAGE TO BE GUARANTEED BY THE
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- DEVELOPMENT BANK OF THE PHILIPPINES
- D. TRAINING OF LOCAL PERSONNEL AT YEAR-END FOR
SIX MONTHS
- E. GUARANTEED ONE-YEAR SUPPLY OF SPARE PARTS OF
DIFFERENT SECTIONS
- F. FOREIGN SUPERVISION NECESSARY FOR ENTIRE
PROJECT.
- G. FREIGHT AND INSURANCE TO PLANT SITE.

MANILA PAPER SOURCES SAID EXIMBANK GUARANTEE IN LIEU OF
DBP HAS NOT YET BEEN CONSIDERED BUT THE POSSIBILITY
REMAINS OPEN. PROJECT PHASING AND SCHEDULING WILL HAVE
TO BE NEGOTIATED, HENCE IT IS PREFERABLE THAT PROPOSAL/
QUOTATIONS BE RECEIVED BY END-JUNE AND POSSIBLE DIS-
CUSSIONS SCHEDULED JULY 1-15.

6. A COPY OF THE DETAILED PROJECT DESCRIPTION AND
OTHER DESIGN DATA IS BEING AIRPOUCHED SEPARATELY.
MURPHY

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Message Attributes

Automatic Decaptioning: X
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Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
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Executive Order: N/A
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